NATIONAL FIRE SAFETY COUNCIL AND SUBSIDIARY (A Nonprofit Organization)

JACKSON, MICHIGAN
FINANCIAL STATEMENTS
OCTOBER 31, 2024

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Independent Auditors' Report

To the Board of Directors and Management of National Fire Safety Council and Subsidiary

Opinion

We have audited the accompanying consolidated financial statements of National Fire Safety Council (a nonprofit organization) and Subsidiary, which comprise the consolidated statement of financial position as of October 31, 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of National Fire Safety Council and Subsidiary as of October 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of National Fire Safety Council and Subsidiary and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about National Fire Safety Council and Subsidiary's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of National Fire Safety Council and Subsidiary's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about National Fire Safety Council and Subsidiary's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Jackson, Michigan

Willis & Jurasek, P.C.

July 28, 2025

CONSOLIDATED STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2024

ASSETS

CURRENT ASSETS:		
Cash and cash equivalents	\$	256,657
Restricted cash		155,394
Investments		1,001,163
Contributions receivable - net		3,199
Other receivables		2,830
Inventory		637,981
Prepaid expenses		38,014
Note receivable - current portion		4,338
Total current assets		2,099,576
OTHER ASSETS:		
Due from related parties		776,158
Right of use asset		149,135
Note receivable - net of current portion		89,299
Total other assets		1,014,592
PROPERTY, PLANT, AND EQUIPMENT:		
Property and equipment - net		720,686
Troporty and equipment has		0,000
T	•	0.004.054
Total assets	\$	3,834,854
LIABILITIES		
LIABILITIES		
LIABILITIES CURRENT LIABILITIES:		
	\$	61,698
CURRENT LIABILITIES: Accounts payable Accrued liabilities	\$	61,698 116,036
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion	\$	
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion	\$	116,036 29,112 4,258
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion	\$	116,036 29,112
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities	\$	116,036 29,112 4,258
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES:	\$	116,036 29,112 4,258 211,104
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES: Lease liability - net of current portion	\$	116,036 29,112 4,258
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES:	\$ 	116,036 29,112 4,258 211,104
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES: Lease liability - net of current portion Notes payable - net of current portion Total long-term liabilities	\$	116,036 29,112 4,258 211,104 121,650 375 122,025
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES: Lease liability - net of current portion Notes payable - net of current portion Total long-term liabilities Total liabilities	\$	116,036 29,112 4,258 211,104 121,650 375
CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES: Lease liability - net of current portion Notes payable - net of current portion Total long-term liabilities	\$	116,036 29,112 4,258 211,104 121,650 375 122,025
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CURRENT LIABILITIES: Accounts payable Accrued liabilities Lease liability - current portion Notes payable - current portion Total current liabilities LONG-TERM LIABILITIES: Lease liability - net of current portion Notes payable - net of current portion Total long-term liabilities Total liabilities NET ASSETS	\$ 	116,036 29,112 4,258 211,104 121,650 375 122,025 333,129

CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED OCTOBER 31, 2024

REVENUES:		
Contributions	\$ 3	,462,379
Advertising revenue		122,519
Special fundraising - net		587,780
Rental activities - net		5,892
Other income		12,732
Total revenues	4	,191,302
EXPENSES:		
Program services:		
Fire safety education	1	,400,606
Research and development		176,500
Total program services	1	,577,106
Supporting services:		
Management and general		501,869
Special fundraising		482,305
Other fundraising		,720,394
Total support services	2	,704,568
Total expenses	4	,281,674
EVOCES OF DEVENUES OF (EVDENISES)		
EXCESS OF REVENUES OR (EXPENSES) - BEFORE OTHER INCOME (EXPENSES)		(90,372)
BEFORE OTHER INCOME (EXPENSES)		(90,372)
OTHER INCOME (EXPENSES):		
Investment income - net		24,365
Unrealized gain (loss) on investments		192,816
Gain (loss) on disposal of fixed assets		(14,063)
Total other income (expenses)		203,118
EXCESS OF REVENUES OR (EXPENSES)		112,746
NET ASSETS WITHOUT DONOR RESTRICTIONS - BEGINNING	3	,388,979
NET ASSETS WITHOUT DONOR RESTRICTIONS - ENDING	\$ 3	,501,725

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED OCTOBER 31, 2024

CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets Adjustments to reconcile change in net assets	\$	112,746
to net cash from operating activities: Depreciation and amortization expense Unrealized (gain) loss on investments Investment income reinvested (Gain) loss on disposal of fixed assets Change in:		81,951 (192,816) (22,601) 14,063
Change III. Contributions receivable - net Other receivables Inventory Prepaid expenses Accounts payable Accrued liabilities Accrued income tax		12,067 (330) (54,871) 14,208 8,688 14,577 (4,474)
NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES		(16,792)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of fixed assets Purchase of investments Proceeds from sale of fixed assets Principal payments received on note receivable Payments made to affiliated organizations - net		(86,862) (3,016) 1,000 363 (112,199)
NET CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES		(200,714)
CASH FLOWS FROM FINANCING ACTIVITIES: Repayment of finance lease obligations Principal payments on long-term debt		(33,398) (4,130)
NET CASH PROVIDED BY (USED FOR) FINANCING ACTIVITIES		(37,528)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(255,034)
CASH - BEGINNING		667,085
CASH - ENDING	\$	412,051
SUPPLEMENTAL DISCLOSURE Interest paid (net of \$0 capitalized) Income taxes paid	\$	9,903 0
CASH ON THE STATEMENT OF FINANCIAL POSITION SHOWN AS: Cash and cash equivalents Restricted Cash Total Cash	\$ \$	256,657 155,394 412,051

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED OCTOBER 31, 2024

	PROGRAM SERVICES					
		FIRE	RE	SEARCH	TOTAL	
		SAFETY		AND		ROGRAM
	<u>ED</u>	UCATION	DEV	<u>ELOPMENT</u>	SI	ERVICES
COMPENSATION:						
Salaries	¢	442 400	¢	140 567	φ	EEG OEG
Employee benefits and taxes	\$	413,489	\$	142,567	\$	556,056
Total compensation		87,667 501,156		31,110 173,677		118,777 674,833
Total compensation		501,150		173,077		074,033
OTHER EXPENSES:						
Educational publications and materials		706,984				706,984
Supplies		10,155		2,823		12,978
Travel and company paid expenses		15,151				15,151
Postage and copies		7,230				7,230
Legal and professional		43,367				43,367
Utilities		9,008				9,008
Automobile		4,193				4,193
Telephone		4,322				4,322
Maintenance and repairs		9,735				9,735
Filing fees and licenses		3,348				3,348
Insurance		31,683				31,683
Interest and service charges		4,506				4,506
Contract services		1,278				1,278
Dues and subscriptions						0
Office and equipment		357				357
Data processing expense						0
Conventions and meetings		29,460				29,460
Miscellaneous						0
Property taxes						0
Bingo paper and gaming products						0
Advertising						0
Total expenses before						
depreciation and amortization		1,381,933		176,500		1,558,433
Depreciation and amortization		18,673				18,673
Total expenses	\$	1,400,606	\$	176,500	\$	1,577,106

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED OCTOBER 31, 2024

			SUPPORTIN	G SE	RVICES				
MAN	NAGEMENT	S	PECIAL		OTHER		TOTAL		
	AND		FUND		FUND		SUPPORTING		TOTAL
G	GENERAL		RAISING		RAISING		SERVICES	<u>E</u>	<u>XPENSES</u>
\$	211,751	\$	58,161	\$	1,182,450	\$	1,452,362	\$	2,008,418
	47,300		14,128		139,275		200,703		319,480
	259,051		72,289		1,321,725		1,653,065		2,327,898
							0		706,984
	8,284		54,737		34,093		97,114		110,092
	15,150				189,658		204,808		219,959
	7,231				135,443		142,674		149,904
	43,366		5,942		9,637		58,945		102,312
	9,007		11,375		9,007		29,389		38,397
	4,194						4,194		8,387
	4,322		2,747		4,321		11,390		15,712
	9,735		29,967		3,583		43,285		53,020
	418		31,126		418		31,962		35,310
	15,841						15,841		47,524
	4,506				891		5,397		9,903
	1,795		1,965				3,760		5,038
	1,582						1,582		1,582
	356		3,000		1,589		4,945		5,302
	102,054						102,054		102,054
							0		29,460
	1,156		34,739		1,255		37,150		37,150
	98						98		98
			210,158				210,158		210,158
			14,989				14,989		14,989
	488,146		473,034		1,711,620		2,672,800		4,231,233
	13,723		9,271		8,774		31,768		50,441
\$	501,869	\$	482,305	\$	1,720,394	\$	2,704,568	\$	4,281,674

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities -

The consolidated financial statements include the accounts of National Fire Safety Council, and its wholly-owned subsidiary, United States Fire Safety Services, Inc. (Collectively referred to as the Organization).

National Fire Safety Council is a not-for-profit organization which promotes the importance of fire safety to adults and children across the country. The Organization accomplishes its goal by creating, producing, and distributing literature primarily to elementary schools. Donations are solicited to support these activities in addition to certain fundraising activities.

United States Fire Safety Services, Inc. (the Subsidiary), the subsidiary of the Organization, is a for-profit corporation, also supporting the promotion of the importance of fire safety through the sale of advertisements to be printed on the fire safety literature it distributes.

The Organization shares common management, personnel, and facilities with certain other not-for-profit organizations in a coordinated effort to provide a wide range of child safety training and education. The related organizations also share costs related to employees, occupancy and operations. These expenses are allocated based on the volume of activity for each entity.

Basis of Accounting -

The accompanying financial statements and information are prepared on the accrual basis of accounting. Under this method, revenues are recognized when earned, and expenditures are recognized when incurred.

Estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Basis of Presentation -

Financial statement presentation follows the standards set by the Financial Accounting Standards Board (FASB). According to these professional standards, net assets and revenues, and gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified as follows:

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Basis of Presentation (Continued) -

Net assets, revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Organization's net assets and changes therein are classified and reported as follows:

- Net assets without donor restrictions Net assets that are not subject to donorimposed stipulations
- Net assets with donor restrictions Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Cash and Cash Equivalents -

Cash and cash equivalents include all monies in banks and petty cash on hand.

The Indiana Charitable Gaming Commission requires the Organization to maintain a separate bank account for the gaming revenue collected from the bingo facility operated in Indianapolis, Indiana. This money cannot be mixed with the operating bank account of the Organization and the allowable expenses are limited by Indiana code section 4.32.2-5-3. As of October 31, 2024, the amount of restricted cash held by the Organization is \$155,394.

Investments -

The Organization classifies its investments as available-for-sale securities. Available-for-sale securities are recorded at fair value, with the change in fair value recorded as unrealized gain (loss) on investments.

Fair Value Measurements -

US GAAP establishes a fair value measurement framework, including a hierarchy that prioritizes inputs to valuation techniques used to measure fair value. The three levels of the fair value hierarchy under US GAAP are distinguished by inputs to the valuation methodology summarized as follows:

Level 1 (highest priority) – Quoted market prices for identical assets or liabilities in active markets at the measurement date.

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in inactive markets; and model-driven valuations in which all significant inputs or significant value drivers are observable in active markets.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Fair Value Measurements (Continued) -

Level 3 (lowest priority) – Management's best estimate of what market participants would use in pricing the instrument at the measurement date and model-driven valuations which are unobservable and significant to the fair value measurement.

The assessed level is based on the lowest level of any input that is significant to the fair value measurement.

The following is a description of the valuation methodologies used for amounts measured at fair value:

Level 1 inputs – Descriptions of the valuation methodologies used for assets measured at fair value are as follows: common stocks, corporate bonds, and U.S. government securities valued at the closing price reported on the active market on which the individual securities are traded.

<u>Inventory</u> -

Inventory consists of educational materials and supplies for fire safety programs. It is stated at the lower of cost or market by using the first-in, first-out (FIFO) method. The materials are charged to the expense when they are shipped to the sponsoring organizations. Inventory also includes a minimal amount of supplies for the special fundraising activities.

Contributions and Pledges Receivable -

Program representatives obtain pledges from businesses and organizations with the communities who choose to conduct fire safety programs utilizing the Organization's materials and resources in order to support the effort. Contributions are reported as revenue when pledged. Accordingly, a contribution receivable is recorded at year end for outstanding pledges with an allowance for amounts estimated to be uncollectible. Uncollectible pledges are written off after a reasonable period following the delivery of the fire safety program.

Contributions without donor-imposed restrictions and contributions with donor-imposed time or purpose restrictions that are met in the same period as the contribution are both reported as unrestricted support. Other restricted contributions are reported as restricted support and net assets with donor restrictions.

Advertising Revenue -

The Organization sells advertisements to businesses through the wholly owned subsidiary, United States Fire Safety Services, in support of the fire safety programs in the designated areas served by the subsidiary company. Revenue is recognized at the time the commitment is made for the advertisement. Any commitments not paid in full at the end of one year are written off by the Organization. As of October 31, 2024, there are no outstanding receivables related to advertising revenue.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Property and Equipment -

Property and equipment are carried at cost. Depreciation is provided using the straight-line method for financial reporting purposes over the estimated useful lives of depreciable assets. Maintenance and repairs that do not improve or extend the useful lives of assets are expensed in the period the cost is incurred.

Special Fundraising -

Special fundraising revenue is the net gain from charitable gaming activities, which is the difference between charitable gaming gross revenues and related charitable gaming payouts.

Functional Allocation of Expenses -

The costs of providing the program and support services have been reported on a functional basis in the consolidated statement of activities. Indirect costs have been allocated between the various programs and support services based on estimates, as determined by management. Although the methods of allocation used are considered reasonable, other methods could be used that would produce a different result.

Shipping and Handling Costs -

Shipping and handling costs are expensed as incurred and included in education publications and materials expense.

Advertising -

The Organization expenses advertising costs as they are incurred. Advertising expense was \$14,989 for the year ended October 31, 2024.

Income Taxes -

The Organization, as described in Section 501(c)(3) of the Internal Revenue Code, is exempt from federal and state income taxes. The Organization has adopted the provisions of FASB ASC 740-10. The adoption of FASB ASC 740-10 has not resulted in any changes in tax provisions.

The Organization and Subsidiary's federal income tax returns for a three-year period remain open to examination by the Internal Revenue Service. In evaluating the Organization's tax provisions, the Organization and Subsidiary believe that its estimates are appropriate based on current facts and circumstances.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Leases -

The Organization leases copying and printing equipment through Canon. See Note 9 for additional information.

Subsequent Events -

Management has evaluated subsequent events and transactions for potential recognition or disclosure through July 27, 2025, the date that the financial statements were available to be issued. No significant events were identified that would require adjustment or disclosure in the financial statements.

NOTE 2 - CONCENTRATIONS OF CREDIT RISK:

The organization maintains cash balances at various financial institutions. Accounts at each institution are insured by the FDIC up to \$250,000. At various times during the fiscal year, the Organization's cash balances may have exceeded the federally insured limit. At October 31, 2024, uninsured cash balances totaled \$0.

NOTE 3 - FAIR VALUE OF INVESTMENTS:

The fair value of the Organization's investments are all classified as Level 1 investments, according to the Organization's policy described in Note.

The following is a breakdown of the change in Level 1 value for the year ended October 31, 2024:

Beginning Level 1 value	\$	782,730
Purchase of investments		3,016
Investment income		35,941
Investment fees		(13,340)
Change in market value		192,81 <u>6</u>
Ending Level 1 value	<u>\$ ⁷</u>	1,001,163

The following is a breakdown of the carrying value of the investments by investment type as of October 31, 2024:

Cash and money market accounts	\$	8,119
Stocks		526,884
Exchange traded funds		142,275
Mutual funds		323,885
Total	<u>\$ 1</u>	,001,163

NOTE 4 - CONTRIBUTIONS RECEIVABLE:

Contributions receivable consists of the following amounts at October 31, 2024:

Contributions receivable	\$ 7,488
Less: Allowance for uncollectible contributions	(4,289)
Contributions receivable – net	\$ 3,199

Contributions are expected to be collected within one year.

NOTE 5 - DUE FROM RELATED PARTIES:

The following is a summary of amounts due from affiliated organizations as of October 31, 2024:

National Drug & Safety League	\$ 174,358
National Child Safety Council	550,538
Child Safety of America	51,262
Total due from related parties	<u>\$ 776,158</u>

The organizations above are all affiliated with the Organization through common management, personnel, and facilities. These loans are unsecured and have no stated interest or repayment terms.

NOTE 6 - FIXED ASSETS:

The following is a summary of fixed assets at October 31, 2024:

Land	\$	224,333
Land improvements		73,003
Buildings		657,891
Building improvements		211,486
Machinery and equipment		732,115
Software		126,391
Furniture and fixtures		84,465
Total	2	2,109,684
Less: Accumulated depreciation	_1	,388,998
Net fixed assets	\$	720,686

Certain property included above is used by the Organization in its rental activities reported under revenue. Depreciation expense at October 31, 2024, related to that property was \$19,984 and is netted against the related amounts for rental activities. The remaining depreciation of \$24,119 was included in expenses in the consolidated statement of functional expenses.

NOTE 7 - NOTE RECEIVABLE:

In 2024, the Organization sold rental property located at 4107 Page Avenue in Michigan Center for \$95,000. The sale was financed by the Organization through an installment agreement. Terms of the agreement included a down payment of \$1,000 due at closing, with the remainder financed at interest rate of 5%. The monthly payment due to the Organization is \$743.43. The outstanding balance at October 31, 2024 is \$93,637.

NOTE 8 - NOTE PAYABLE:

In 2020, the Organization obtained financing for the purchase of a vehicle from County National Bank. The financing was obtained in the amount of \$20,125 payable over 60 months at an interest rate of 2.99%. The outstanding balance at October 31, 2024 is \$4.633.

Scheduled maturities of the note payable for each of the next five years are as follows:

2025 2026 \$ 4,258 375

NOTE 9 - LEASES:

The Organization has a financing lease for copying and printing equipment. This is a 5 year lease that commenced in September 2019 and has a five year lease term calling for monthly payments of \$2,185. This lease ended during the current fiscal year.

The Organization entered into a financing lease for new copying and printing equipment during the current fiscal year. This is a 63 month lease that commenced in June 2024 and calls for monthly payments of \$2,944.

The organization allocates lease expenses between related parties utilizing the mailing equipment. A related party also has a finance lease of copiers and printing equipment. Expenses from this lease have been allocated back to the Organization during the fiscal year.

The following summarizes the line items in the balance sheets which include amounts for operating and finance leases as of October 31, 2024:

NOTE 9 - LEASES (Continued):

Right-of-use assets:	
Operating	\$ 0
Finance	149,135
Total right-of-use assets	\$ 149,135
Lease Liabilities	
Finance - current	29,112
Total current lease liabilities	29,112
Finance - net of current	121,650
Total lease liabilities	\$ 150,762

The following summarizes the weighted average remaining lease term and discount rate as of October 31, 2024:

Weighted Average Remaining Lease Term Finance leases	4.83 years
Weighted Average Discount Rate Finance leases	4.52%

The maturities of lease liabilities as of October 31, 2024, were as follows:

Year Ending October 31:	Finance	
2025	\$	35,328
2026		35,328
2027		35,328
2028		35,328
2029		26,496
Thereafter		0
Total lease payments		167,808
Less: interest		(17,046)
Present value of lease liabilities	\$	150,762

NOTE 9 - LEASES (Continued):

The following summarizes the line items in the income statements which include the components of lease expense for the year ended October 31, 2024:

Finance Lease:	
Amortization	\$ 33,375
Interest and service charges	3,931
Allocated to/from related	(8,310)
Total finance lease cost	\$ 28,996

NOTE 10 - AVAILABILITY AND LIQUIDITY:

The Organization has \$1,944,182 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditures consisting of cash of \$256,657, investments of \$1,001,163, contributions receivable of \$3,199 other receivables of \$2,830, inventory of \$637,98, prepaid expenses of \$38,014 and notes receivable of \$44,338. The inventory and prepaid expenses will be expended as used during the upcoming year. The receivables are subject to implied time restrictions but are expected to be collected within one year. The Organization also has \$155,394 of current financial assets that is subject to restrictions that make the funds unavailable for general expenditure within one year of the balance sheet date, however, these funds are expected to be used for charitable gaming expenses as allowed. While the Organization has not adopted a formal, written liquidity plan, it is the goal of the board of directors and management to ensure that the Organization has liquid assets to meet expenses as they become due. Excess cash generated by the Organization has been invested by the Organization in short-term savings accounts and other investment accounts that could be utilized in the event of an unanticipated liquidity need.

NOTE 11 - JOINT COSTS:

The Organization incurs certain expenses (i.e., salaries, employee benefits and taxes, and travel for the field services of safety counselors) that are considered to be joint activity costs pursuant to FASB ASC 958-720. Under this standard, a "joint activity" is an activity that is part of the fundraising function and has elements of one or more other functions, such as program or management and general.

FASB ASC 958-720 established various criteria relating to purpose, audience, and content for the purpose of determining whether the cost of the joint activity should be allocated among functional categories or charged entirely to fundraising. Management believes that the Organization's joint activity meets all of the FASB ASC 958-720 criteria necessary to permit allocation, except for certain considerations regarding compensation for performance of the joint activity. In this instance, the Organization's safety counselors are compensated based on the contributions raised by the joint activity. While this is an integral incentive to promote performance and the Organization has concluded that its safety counselors are spending less than 10 percent of their time on fundraising, FASB ASC 958-720 nonetheless, requires that all costs of the joint activity be charged to fundraising because of the compensation arrangement.

NOTE 11 - JOINT COSTS (Continued):

Accordingly, to conform with the generally accepted accounting principles, the Organization has reported the entire cost of the joint activity, which for the year ended October 31, 2024, totaled \$1,365,696, within fundraising expense in the accompanying consolidated statement of activities. If the Organization were allowed to allocate the costs of the joint activity, the distribution of such costs would have been as follows for the year ended October 31, 2024:

Program services	\$ 1,229,127
Fundraising	<u>136,569</u>
Total	\$ 1,365,696